

July 28, 2012

Re: MC2012-26

To whom it may concern,

I am writing this letter on behalf of my two The UPS Stores (#0233 and #4214) about the Enhanced Post Office Boxes proposed to be offer by the USPS. I believe that this service will have a large impact on my ability to retain the over 800 mailbox holders that I have at my locations. While I appreciate the service that the USPS offers, this proposal has been made to directly compete with PMBs and CMRAs around the nation. The post office has, for years, had prices on PO Boxes that were well below the market rate of PMB and even the new prices on the enhanced boxes are not priced anywhere near the market for private boxes. The addition of the service and the marketing of the service could have a potentially huge impact on my stores and potentially cripple my store located in Downtown Austin that has over 530 private mailbox holders.

I ask that you take into consideration the ability for The UPS Stores and CMRAs around the nation to be able to compete with the new Enhanced PO Boxes that have standard rates perhaps without regard to what the local market bears.

Thank you for your consideration,

Jay Soucia

Owner, The UPS Store #4214, The UPS Store #0233